

## Resume



### **J. Michael Van Zandt**

Senior Vice President  
Office Brokerage Group  
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#### **Scope of Service Experience**

J. Michael ("Mike") Van Zandt is Senior Vice President of the Office Brokerage Group. During his nearly 20-year tenure in commercial real estate, Mike has focused his efforts on the leasing and selling of office space, office buildings and land for office development, primarily in suburban Chicago. He represents landlords, tenants, buyers and sellers, which gives him the knowledge to structure unique and creative deals taking into account his clients' immediate, as well as long-term needs and goals. Many of his clients have worked with him time after time over the course of his career.

He has been responsible for the leasing and selling of more than 2,000,000 square feet of suburban office space and representing tenants in leases and sales in excess of 1,000,000 square feet. Mike's corporate clients include Professional Service Industries, Dynergy, St. Paul Companies, UBS Warburg, John Deere Healthcare and Avnet.

He has completed transactions with: Northern Trust Bank; Principal Financial Group; Harris Bank; Waste Management; General Services Administration; Dial Corporation; Mutual Trust; Eby Brown and Dial Corporation, and many more high profile clients in his office brokerage career.

Mike has written articles for *Northern Illinois Real Estate Magazine*, *Illinois Real Estate Journal*, and has been quoted in *Midwest Real Estate News* regarding the state of the suburban Chicago office market. He is actively pursuing his CCIM designation and SIOR membership.

Prior to joining NAI Hiffman, he was Executive Vice President of Scribcor Real Estate Services, a 100-year-old Chicago based asset management company.

#### **Education**

Bradley University, BA, Business Administration

#### **Professional Affiliations and Designations**

Real Estate Broker, Illinois  
Oak Brook Association of Commerce & Industry  
East West Corporate Corridor Association  
Rotary Club of Oak Brook (past president)  
NAI National Office Council  
CCIM Candidate